

MFAA Mentor Profile



Mentor Profile Details

Full Name:	
Business Name:	
Office Location/s:	
Aggregator:	
Phone:	
Email:	
Website:	

Additional Mentor Information

**Years Practicing
as a Broker:**

**Qualifications
(Lending,
Mentoring,
Coaching, Other):**

**Program
Structure/Outline
(If running own
program):**

MFAA Mentor Profile



**Mentor Style
(Local or Remote):**

**Service
Commitment:
(Availability,
Query turnaround
times e.g. 24/7)**

**Payment
Structure/Options
if applicable:**

**Additional
Comments and/or
Services:**



Tommy Chen

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www.antfinance.com.au

Level 8, 591 George Street Sydney 2000

Aggregator: Specialist Finance Group

Background:

Tommy was born in China and migrated to Australia in 1997. He was graduated with Bachelor of Business degree at UTS and Master in Applied Finance degree at Macquarie University. He is director of Ant Finance Group, responsible manager for Australian Credit License. He has over 15 years of banking industry experience in both domestic and overseas. The program can be taught in Mandarin, Cantonese and English.

Qualifications

- Diploma of Finance and Mortgage Brokering Management
- Certificate IV in Finance and Mortgage Brokering
- Australian Credit License holder # 506893
- Master in Applied Finance (Macquarie University)
- Bachelor of Business in Accounting and Finance (UTS)
- Justice of Peace

Experience

- Director at Ant Finance Group.
- 3 Years' experience as Managing Director for Credit Asset Management Ltd
- 7 Years' experience at JPMorgan Hong Kong
- 2 years' experience at Credit Suisse International
- 1 years' experience at Deutsche Bank.

Mentoring Style:

Tommy recommends that new broker to sign up mentoring and coaching program, where you will learn the skills required to become an independent loan writer and successful business owner at the end of the 2 years mentoring program. You will be learning,

- Relationship between banks, aggregators, ACL, credit reps and other key stakeholders.
- Overview of various governing bodies include ASIC, MFAA, AFCA etc.
- Dispute resolution, compliance requirement, NCCP
- Lead generation, Product selections and recommendation, pros and cons.
- Our experienced underwriter will also provide you training on system automation, loan underwriting, financial statement, servicing calculator and other back office must know knowledge.
- You choose your style of brokering; you can be detail oriented end to end style broker, sales and deal closure oriented broker and more.