

MFAA Mentor Profile



Mentor Profile Details

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| Full Name: | Peter Ellis |
| Business Name: | Free From Financial Worries Pty Ltd T/A Financebrokermentor.com |
| Office Location/s: | Suite 5, Level 1, 11 John Street, Pakenham, Vic, 3810 (assisting Finance Brokers Australia Wide) |
| Aggregator: | Specialist Finance Group |
| Phone: | 0413 435 763 |
| Email: | peter@financebrokermentor.com |
| Website: | www.financebrokermentor.com |

Additional Mentor Information

Years Practicing as a Broker:

13+ Years

Qualifications (Lending, Mentoring, Coaching, Other):

- Diploma in Finance/Mortgage Broking Management
- MFAA Industry Certified Mentor
- Cert 3 in Retail Operations

Program Structure/Outline (If running own program):

SUPPORTING SOLO BROKERS

Working one-on-one, allowing you to fully utilise my current industry knowledge with the ability to learn at your own pace and promptly receive feedback along the way. Growing a successful and compliant brokerage without overwhelm.

Modules Overview:

- Compliance & The Finance Journey
- Client Types
- Purpose of Loan Applications
- Business Basics
- Business Building
- Growing Your Business

Fortnightly partnership calls to discuss your business and work on your current deals.

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Mentor Style (Local or Remote):

- Face to Face at your office or Local Cafe
- Remote via ZOOM
- Australia Wide service

Service Commitment: (Availability, Query turnaround times e.g. 24/7)

- 9am to 7pm Monday to Friday
- 10am to 4pm weekends
- Quick replies to SMS & Voicemails
- Exclusive member Group THE SOLO BROKER
- Responses to email scenarios within 3 business hours
- Responses to Loan Reviews within 36 business hours

Payment Structure/Options if applicable:

- Monthly payment option via Xero Invoicing
- I do not request commissions from settled loans
- Once off set up and administration fee

Additional Comments and/or Services:

PROGRAM FEATURES

Fortnightly Partnership calls/meets/Zoom to discuss:

- Previous weeks events and deals
- Current Leads & Scenarios you have had come across your desk
- Progress of your current plans/goals in your business
- Module slides & assignments are shared & viewed via Drive
- Unlimited Scenarios/Loan Policy & Lender structuring support
- Review of your First 12 loans prior to submission

BENEFITS TO YOU AND YOUR BUSINESS

- Stress Relief: You will have access to your own personal Mentor who knows YOUR business and fully supports you in building it. Benefit from my 13+ years of current Finance Broking/compliance knowledge & business building experience.
- Time savings: You will be out seeing the next client for your business sooner as there will be less of your time spent in the office researching, structuring & preparing deals.
- Money Savings: Time is money and from experience we know that the cost of the service will be far outweighed by the above stress relief and time savings as you will learn quicker and benefit from our unique strategies.
- Self/Family: The whole reason you are in business is to enjoy life and the free time that is available by working your own hours. Let me be your trusted partner that allows you to take that time off and not hold it over for another day.