



TED ONGAREZOS

DIRECTOR
FOUNDER



0404 920 929



head office: 700 Springvale Road
Mulgrave VIC 3170



ted@rateone.com.au



rateone.com.au/ted-ongarezos

“Yes Ted was able to help me place a loan scenario with the right lender, his wealth of knowledge about the lenders, their products and offerings is second to none. But where I really found Ted's guidance worked well for me was in the guidance he gave on how to deal with clients, referral partners, how to add value. He showed me the '1 percenters' that made the difference between a good broker and a great broker”.

ABOUT TED

Ted has a career spanning over 20 years in financial services, and has both the knowledge and hands-on experience required to assist brokers with a range of residential lending and commercial lending requirements. Ted holds a Diploma in Financial Services, a Diploma in Mortgage Broking, and is a MFAA Accredited Credit Advisor.

Ted prides himself in delivering a high standard of sincere, professional service to his clients resulting in high customer satisfaction with recognition of achieving a '5 star Google Review' for his services. His nurturing of new-to- industry brokers to grow their business, fulfil their dreams and aspirations is achieved through one on one continual support process.

Ted is a director of RateOne Financial Services. Having origins in real estate, he understands through discipline and consistent process are the keys to be successful in any line of business. The environment created at RateOne facilitates high growth without the risk of burn out, meaning that our new brokers are able to get on their feet in the shortest period time.

Through this approach, RateOne has been listed in the Adviser's Top 25 Brokerages nationwide in 2016, 2017, 2018 and 2019, and won the best independent office (more than 5 loan writers) category in the 2015 & 2019 Better Business Awards.

