

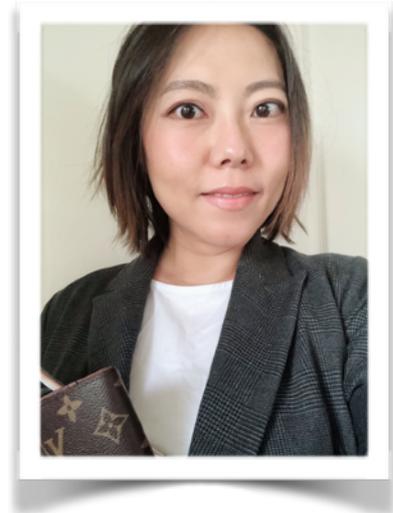
Tana Xuren

Principal Broker | Managing Director

uBroker Group

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uBroker Dedicated Broker Mentoring Programme

The purpose of the programme is to mentor and coach brokers to become a successful mortgage professional that the clients trust and love to refer to their family and friends. We believe that by investing valuable time and efforts with you, we will help you achieve career excellence, which in turn will lead to our group's overall success. Our full coaching programme consists of 4 key aspects:

- Process and Compliance: lending tools, templates, systems, processes, and compliance etc.
- Sales and Marketing: business development, marketing, channel management, sales techniques, and client management etc.
- Products: lender and product review, accreditations, and how to effectively match right product with right client, etc.
- Broking Business accelerator: Ramp-up workshops and tailored business planning

Our No.1 priority is to mentor and coach mortgage brokers building a successful mortgage broking business that they can be proud of, and enjoying the financial freedom. You will be part of a network of mortgage professionals. As a member, you have access to advice and support from highly experienced mortgage professionals in the industry. Our real-time loan scenario support will distinguish you from the peers.

Mentor Profile - Ms. Tana Xuren

Tana has over 15 years of experience in banking and consulting industry. During her career, she demonstrated extraordinary leadership and professionalism in leading professional service team assisting clients achieving their financial and business objectives.

Tana is passionate of sharing her expertise and coaching new brokers to accelerate their career development and also helping business owners to successfully integrate mortgage broking business to their existing service scope.

As an accredited MFAA mentor Tana offers a mentoring programme that comes with a mix of individual one-on-one and group involvement, with a strong emphasis on tailoring activity for the specific needs of each mentee.

If you would like to start a career that is fulfilling and rewarding, and has commitment to develop in the mortgage broking industry, or if you would like to leverage your current business and add the rewarding mortgage broking service as an add-on service, please call today to discuss how we can help you make that happen!