



**Avenue Financial**

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With 25 plus years' experience in the finance industry, this has given me a depth of knowledge in the following areas of:

- **Sales Growth**
- **Business Planning**
- **Growing and Developing Networks**
- **Coaching, Mentoring and Motivating people**
- **Recruitment and Performance Management**
- **Operational – Systems and Processes**
- **Credit and Compliance**
- **Client and Customer Service Excellence**

To be a successful Mentor you need to have good industry knowledge, patience and respect for others along with the ability to listen to people in order to help them realise their full potential.

As your mentor I am committed to providing training, development and support with lead generation as you begin your journey in the mortgage broking industry. You will not only have me as your official Mentor you will also have the 1:1 support from a Senior Broker within the Avenue Financial team.