

MFAA Mentor Profile



Mentor Profile Details

Full Name:	Paul Roiter
Business Name:	GC Loan Options
Office Location/s:	Mermaid Waters, Qld
Aggregator:	Choice
Phone:	0411687407
Email:	paul@gcloanoptions.com.au
Website:	www.gcloanoptions.com.au

Additional Mentor Information

Years Practicing as a Broker: 14

Qualifications (Lending, Mentoring, Coaching, Other): Diploma of Finance and Mortgage Broking Management
MFAA Accredited Mentoring program

Program Structure/Outline (If running own program): MFAA Program for new to industry
Tailored approach for mentee's with industry experience depending on needs/requirements.

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**Mentor Style
(Local or Remote):**

Local

**Service
Commitment:
(Availability,
Query turnaround
times e.g. 24/7)**

One on One mentoring with regular face to face contact time. Available 24/7 to support. In conjunction with your personal plan, I will provide advice, guidance and support to help you establish yourself and your brand, to learn best practice, use market leading tools/systems and to help you commence writing high quality loans.

This includes attending client meetings, work through scenario's, lodge applications etc. I will also assist you to develop lead referral sources and marketing strategies to really get your business going

**Payment
Structure/Options
if applicable:**

To be determined based on mentee's industry experience and level of mentoring required.

**Additional
Comments and/or
Services:**

I am the owner and operator of GC Loan Options on the Gold Coast. I have 14 years' experience in Finance including 5 years as a Lending Manager at a Qld Bank. I offer my clients a broad range of financial products including home and investment loans, small business and commercial including equipment finance.

I enjoy helping people and celebrating their success, so it is through the MFAA Mentor program that I offer to help motivated individuals become the high performing Mortgage Brokers that they aspire to be. I know how hard it is to enter a new industry unsupported, especially one with a lot of regulation and competition.

If you think we could work together on building your new career, please give me a call