



**Paul Roiter**  
**Director**  
**GC Loan Options**  
**0411 687 407**

Hi, my name is Paul Roiter. I am the owner and operator of GC Loan Options on the Gold Coast. I have 13 years' experience in Finance including 5 years as a Lending Manager at a Qld Bank. I offer my clients a broad range of financial products including home and investment loans, small business and commercial including equipment finance.

Communication, attention to detail and relationship building has been the foundation upon which I have built my business. Success has come through developing strong personal relationships with referrers that are not based on financial incentives. **"What's best for the client"** is my number one priority.

I enjoy helping people and celebrating their success, so it is through the MFAA Mentor program that I offer to help motivated individuals become the high performing Mortgage Brokers that they aspire to be. I know how hard it is to enter a new industry unsupported, especially one with a lot of regulation and competition.

In conjunction with your personal plan, I will provide advice, guidance and support to help you establish yourself and your brand, to learn best practice, use market leading tools/systems and to help you commence writing high quality loans. Depending on your location there is also opportunity to learn "on the job", such as attend client meetings, work through scenario's, lodge applications etc. I will also assist you to develop lead referral sources and marketing strategies to really get your business going.

If you think we could work together on building your new career, please give me a call on 0411 687 407.

