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Background-

Patrick has over 18 years' experience in Finance and Mortgage lending, working closely with bank and non-bank institutions. Patrick has gained strong knowledge of all aspects of Home Lending solutions through to complex Commercial Lending.

With a strong belief in long term customer relationships. Patrick specialises in structuring tailored lending solutions, while staying focused on the clients personal and financial goals.

Mentoring-

Having worked with many brokers in the past in a BDM capacity, Patrick knows the difficulty of starting in mortgage broking. He knows what it takes to get the ball rolling and start writing loans.

As part of the mentoring program you will learn how to handle real life scenarios confidently. Not only will you learn how to process a loan from start to finish, whether that being a home loan, commercial loan or asset finance.

You will also learn other aspects of brokering from sales, operating a business, customer service and relationship building with clients and professional associates. Overall the mentee will learn the true value of brokering through helping a client achieve a personal or financial goal.

An opportunity for you to work alongside an experienced seasoned broker, who has seen the ups and downs of the mortgage industry and gained a wealth of knowledge.

“this is as real as it gets, you’ll hit the ground running and most importantly have fun along the way”

For a confidential chat, feel free to call Patrick.