

MFAA Mentor Profile



Mentor Profile Details

Full Name:	Karen Anne Laursen
Business Name:	Finservice Pty Ltd T/as Mortgage Express
Office Location/s:	31 Amy Johnson Place, Eagle Farm QLD, but not limited to this location
Aggregator:	Choice Aggregation Services
Phone:	0427 757 281
Email:	karen.laursen@mortgage-express.net
Website:	https://www.mortgage-express.com.au/ https://www.mxjoinus.net/mentoring.html

Additional Mentor Information

Years Practicing as a Broker: 30+ years in Finance Industry, Banking and Broking
I love the opportunity to share the knowledge it took me 30 years to gain.

Qualifications (Lending, Mentoring, Coaching, Other):
Cert 4 - Mortgage Broking
Diploma Mortgage Broking
Level 1 & 2 - Institute of Executive Coaching & Leadership Australia
Omega - Commercial Loans to Business, Fundamentals to Advanced
Diploma Financial Planning - Deakin University
Foundation Diploma Financial Planning (FPA and Deakin University)

Program Structure/Outline (If running own program):

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Mentor Style (Local or Remote):

A personalised combination of both local & remote sessions. Initially, coaching is local with the broker, subsequently mostly remote (depending on location) with lessons/101's content set in advance.

Service Commitment: (Availability, Query turnaround times e.g. 24/7)

Daily, within 3-hour window (most are usually within the hour), within working hours, 5 days a week.
Group Scenario Access, 24 hours a day, 7 days a week.

Payment Structure/Options if applicable:

Initial 2- day intensive Induction training = \$595 + GST
Ongoing Monthly Program = \$350 + GST

Additional Comments and/or Services:

As a Mortgage Express Broker, you can have the opportunity to work with offices from our Harcourts Group, thus having access to a quality source of leads from a leading Australian Real Estate company.

Systems, Compliance Support and ongoing training also provided by Choice.

Mortgage Express has Reward and Recognition programs throughout the year and our people also attend the Harcourts Annual Conference together with Quarterly awards events throughout the country.

Working with the Mortgage Express Mentor is only part of the offering, all our brokers come from a broad range of backgrounds and differing experience levels and all are happy to share their learnings and ideas with the newer brokers.

So, if you are looking for an inclusive and team orientated company, this could be the answer.

“ A mentor empowers a person to see a possible future and believe it can be obtained. ” Sean Hitchcock.