



## Duy Phong Trieu

Senior Mortgage Broker @ Talent Home Loans

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Please also find me on Linked in and our google review "Talent Home Loans Fairfield"

After graduating Bachelor and Master Degree in Economic and Finance (banking), Duy Phong served in Insurance industry – Medibank and ventured to Westpac Bank. At the branch, he has found that the customer, most of the time, is not understanding about their current home loan. That includes feature, type of payment, package etc... His desire in assisting client's queries has guided him to find out more about Mortgage Industry

Utilise his knowledge from university, bank products and experience from dealing with customers as frontline staff coupled with coaching from the branch home loan manager and branch manager, he has realised that a single bank policy will not be able to assist every single Australian achieves their dreams. From here, he decided to move on with his passionate career path – Mortgage Broker.

Duy Phong, then has moved different brokerages firm, mentored by senior Brokers and open his own company to help his local and community. He believes that it is time to pass down the knowledge and experience to younger broker who would share same passion with him!