



***Debbie Hutchings*** - As a Finance Professional, with the benefits of 22 years in the Finance Industry, I enjoy sharing my knowledge to support and assist others to grow as Finance Professionals. For many years I have assisted 'new to industry' and 'experienced' Finance Professionals and Referring partners by servicing their client's Finance needs and these connections are still shared today. Now as a Franchise Owner working directly with Real Estate professionals I fundamentally believe the sessional connections are our key driver to success. The dynamic nature of the partnership is to work directly with Real Estate Professionals, Finance Brokers and other Key Partners. These results through Industry specific training have enabled Industry Professionals to elevate their careers to greater heights. We are a Sales Focus business and my sessions will include my long - term experience for a more successful and profitable career.

### ***Qualifications:***

Franchise Owner – LJ Hooker Home loans – current  
Director – REFS Australia – Broker Education - current  
23 Years in Banking / Finance – Corporate Managerial Roles  
Associate Diploma – Banking and finance  
Certificate IV Financial Services  
Accredited MFAA Mentor  
Full Member MFAA  
Accredited Commercial Lender  
Accredited SMSF Lender  
Qualified JP / Commissioner for Declarations

### ***Email Contacts***

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***Believe in the  
Professional You***