

# Therese O'Neill

Alphabroker Mentoring  
Dandenong South VIC 3175  
Phone 03 8787 8066  
Mobile 0432 509 433  
[therese@alphabroker.com.au](mailto:therese@alphabroker.com.au)  
[www.alphabroker.com.au](http://www.alphabroker.com.au)



***"I attribute a great deal of my business success to my Mentor, Therese. She is so supportive, encouraging and willing to share her knowledge. I admire her drive. I aspire to build a business like hers that is Industry leading and scalable. Most importantly, Therese is an all-round awesome human being"*** Carl Violeta – Founder, Violeta Finance

Therese has over 25 years' experience in banking, finance, commercial lending, residential lending as well as finance and mortgage broking.

Therese has mentored, coached and consulted in various capacities since 1999. She is an experienced Residential, Commercial and Development Finance Lender who holds an MBA from Adelaide University, a Diploma of Financial Services (*Finance/Mortgage Broking Management*), a Certificate IV in Training & Assessment and is a Member of the MFAA.

Therese is passionate about the Industry and supports its continuing professional development.

Since founding Alphabroker Mentoring in 2008, the business has mentored over 200 new entrants to the Industry.

A Thought Leader, Author and regular contributor to Industry publications, Therese is also a sought after as a Keynote Speaker.

In addition to rocking a great MO every November to support Mens' Health, Therese also believes that good things come to those who hustle.

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## About Alphabroker Mentoring

Established in 2008, we are Australia's largest, independent, purpose-built Mentoring Business.

Our Vision is to lead, inspire, guide and develop every Broker to greatness.

We believe that Equity + Community fosters a thriving spirit of Excellence + Accountability.

We believe in a flat fee model where you pay as you go, NO commission splits, NO income sharing arrangements, 100% ownership of your clients.

We boast the highest productivity and retention rates in the Industry which is why so many successful, Award Winning Brokers chose to start their Journey with us.



Consulting | Mentoring | Coaching  
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