Ted Naim

Stepping into the world of finance can be daunting. Whether you're a new broker, first home owner or investor, you need the right answers and you need them fast.

Ted Naim gets things done. With thirty-plus years in the finance industry, Ted has a lifetime of experience and knowledge that he willingly passes on to his clients and mentees.

This is a dynamic and comprehensive career that covers all aspects of lending. Starting in 1981 Ted held management roles in Retail [Residential] Lending, Commercial Lending and Corporate/Institution lending. From 1999, Ted built a number of successful Mortgage Management Businesses in the non-bank lending sector. His latest success story is Onepoint Financial Services which has helped a substantial list of clients since 2005.

Becoming a mentor was a natural progression for Ted. He remembers how difficult it was getting started in the financial industry. Opportunities were in short supply. Whilst he survived and thrived, Ted knows that genuine, unbiased guidance would have made a huge difference.

As a Mentor, Ted offers full access to his experience. For his Mentees this means credible answers to the many issues they come across in this field. He stands by his commitment to help, and he does it in a calming, reassuring manor that leaves both clients and mentees feeling confident about their own goals.

When asked about the secret to success, Ted explained, "In the end it's about people and having a genuine interest in their needs."

Qualifications:
Master of Business - Banking and Finance
Graduate Certificate of Business - Finance
Diploma of Accounting
Diploma of Financial Services
Certificate IV in Financial Studies
AMP Horizons Pathway

Memberships and Associations:
Financial Planners Association
Mortgage Finance Association of Australia
Credit Ombudsmen Service

Ted Naim is a registered ASIC Financial Planner operating as an authorised representative of AMP Financial Planning and holds an Australian Credit License via Mortgage Merchants Australia Pty Limited.