

## ***Simon Kahl***

General Manager - The Loan Company  
Level 3, 6 Bennett Street  
EAST PERTH WA  
0419 907 226  
[simonk@theloanco.com.au](mailto:simonk@theloanco.com.au)



***“The question is not how much can you earn, it’s what is your potential!”***

Simon Kahl is the current General Manager and Licensee of The Loan Company which is a wholly owned subsidiary of Australia’s largest residential building group BGC. Simon personally has over 17 years of knowledge and experience within the Finance Industry. His most recent accolade was elevating The Loan Company to become the number one business in WA for AFG (Australian Finance Group – Australia’s biggest independent aggregator). He also previously worked as the managing partner of a national award winning Mortgage Broking business and has won numerous other awards throughout his career including being recognised as the third top performing broker in Australia in 2005.

Simon has worked in property finance both locally and overseas having written over \$500 Million in business ranging from first home buyers building their first home to property developers building multi-level commercial offices.

As an MFAA Certified Mentor, Simon’s goal will be to train mentees using his extensive skill set into the ultimate professional with a core focus on customer satisfaction and client retention. His strategy will then be to implement these new mentees into mortgage brokers for The Loan Company and integrate them into the building company system to begin writing business as quickly as possible.

If you’d like to speak to Simon about how you can enter this exciting and fast paced industry please email him at [simonk@theloanco.com.au](mailto:simonk@theloanco.com.au)