

Shane Lalor

Citiwide Mortgage Services
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With over 20 years' experience in finance, including the past 13 years with Citiwide, Shane Lalor has an impeccable track record. He holds his Certificate IV in Financial Services (Finance/Mortgage Broking) and Diploma of Financial Services (Finance/Mortgage Broking).

Shane has acquired a wealth of experience in dealing with over 20 lenders on a daily basis, arranging loans for a client's most important first home purchase through to complex business and investment loan structure. His understanding of the banks' procedures ensures that his loans are placed with the lender that best suits his client's requirements.

A sign of Shane's standing within the finance industry is that he is often asked to attend the banks' broker forums for his feedback and advice.

Shane has taken a leading role within Citiwide since joining in 1998 and is consistently among the top loan writers in the group. He has undertaken a mentoring role for new brokers and has also built his business by establishing strong relationships with many professional service providers offering their clients professional service, carried out in line with their specific instructions.

Shane has also established external offices servicing the North and Western Suburbs as well as Greater Goulburn Valley. Having lived in the country most of his life, Shane and his family have lived in Taylors Lakes for the past 10 years where his three children attend the local college.