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“Don’t join an easy crowd; you won’t grow. Go where the expectations and the demands to perform are high”.....Jim Rohn

Mortgage broking is not only about aligning borrower's needs with a mortgage, it's also about having an analytical understanding of numbers, structuring, engineering, thinking outside the squares. You get this either by experience in the industry or by learning from a mentor who has been there, done that and love what he does.

As Lee Iacocca has aptly said ***“In the end, all business operations can be reduced to three words: people, product and profits. Unless you've got a good team, you can't do much with the other two.”***

So choose the right people to mentor you and don't get to a situation where you think from a year now that I wish I had started earlier. You definitely cannot change your destination overnight, but you can change your direction overnight. If you think you are going down the wrong path, you don't need motivation to speed you up. What you need is right education, guidance to turn you around.

Why choose me as your mentor

You will choose me as your mentor if you are looking for a professional who may not necessarily be in the top ranks but enjoys working with people and loves sharing the ways of making numbers work. Every successful mortgage professional prides in getting deals approved, excellent submission quality, consistent high conversions, happy clients and we are proud that we are no different from the league of those professionals. My professional qualifications like MBA in Finance, Bachelor of Commerce, Diploma in Finance and Mortgage Broking Management has added impetus to what I have learned from my clients and industry stalwarts in my last 10 years in the industry. My belief in the mortgage broking industry and faith in mortgage professionals emboldened me to become a certified mentor and share the knowledge that I have acquired over years.

Don't wish it were easier, wish you were better.

God Bless You..... Good Luck!!!!