



Michael Giannone (M.Ed., Dip. Fin Serv.)
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Michael Giannone

As director and finance adviser with Australian Finance Advocates, I have the opportunity to work with a number of experienced and talented Brokers. I have also had the experience of training a number of new brokers to the industry and help develop best practices within the team at AFA and with brokers who have gone on to establish their own finance businesses.

As part of a team we have been able to establish best practice processes and provide extensive support and mentoring to the young brokers we have had, and still have working with me at AFA.

I have also been able to assist young brokers successfully develop their skills to a point that they have been able to establish their own independent businesses as successful mortgage brokers.

Working with Michael

I can help you become a successful broker by introducing you to best practice processes and allowing you access to not only our state of the art processing and work flow systems, but to a team of highly dedicated and experienced brokers that are willing to assist in making your transition to an experienced broker seamless and productive.

Professional Experience

I have had over 40 years experience in education and training. Everything from high school through private education, to corporate training and mentoring, in a number of industries. I have extensive experience mentoring and training in areas of workflow, processing, finance, IT and project management. Through my experience I have had the opportunity to mentor and train many professionals to assist them in developing the required skills to successfully achieve their professional goals and improve their client management practices.

Working with myself as your mentor you will be provided with the support, systems, knowledge and skills to help you quickly develop the skills to become a successful broker.

Qualifications

- 6 years finance experience running a finance business with multiple brokers
- Finance Advisor and owner of Australian Finance Advocates
- MFAA Certified Mentor
- Diploma of Financial Services (Finance/Mortgage Broking Management)
- Certificate IV in Training & Assessment
- Masters In Education
- Bachelor of Education
- Diploma in Education
- Bachelor of Arts
- Cert IV Training & Assessment (TAE)
- Senior trainer Hewlett Packard
- Senior Educator and co-ordinator/Supervisor
 - Private education
 - Corporate