



## **Michael Chardon – Broker Mentoring**

**Chardon & Abbott Home Loans**

**Suite 4/354-360 High Street, Penrith NSW, 2750**

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**Michael been in the finance industry since 1979 when he first joined the Rural Bank and commenced lending in 1984.**

**He previously part owned an aggregation group, “Select Mortgage Finance”, which he and his partners sold to National Brokers Group in 2006 and with several other aggregators, eventually became VOW Financial in 2010.**

**Michael has operated under Chardon & Abbott Home Loans since 2005 and his office is located in Penrith’s CBD. He is supported by his business partner, Geoff Abbott and their administration staff.**

**As a previous aggregator, he has mentored many new entrants to the industry and his lending experience covers both residential and commercial lending.**

**The mentoring process starts from a grass-roots level with new entrants and covers creating new business, presentation of applications to lenders, compliance, retaining clients and evolving in a changing industry.**