



NETWORKLending

Property, SMSF and Investment Finance

Hi, my name is Ian Baker and with over 30 years at the coalface of the finance and property industry I have the experience, knowledge and confidence to mentor you in all the aspects of the finance industry.

I follow a simple and old proven saying throughout my grassroots mentoring program: ***“give someone a fish and they will eat for a day – teach them to fish and they can feed their family forever”*** and that is what I am offering you.

Just as each client has individual needs, I understand that so too does each mentee and I believe that with our truly holistic approach to the finance industry and our mentoring program we can bring out the best in each other.

My focus and objective with my mentee’s is the same as with my clients and is simple and straight forward:

“we want to help them get from where they are now to where they want to be”

So whether you are new to the industry or returning after a break, I can guide you through the seamlessly endless maze of industry regulations, compliance and lender accreditations to finally start your new career as a successful mortgage broker.

I am an authorised credit representative for two of Australia’s largest names in finance, AMP Financial Planning and AFG and enjoy full membership with MFAA, PIAA, REIQ and the Australian Institute of Management. I also have extensive experience in financial planning, town planning and residential / commercial property.

Finally, I believe my role as your mentor is not to train and program you like a robot but to work with you to develop your skills allowing you to be ***“the best you can be”***.

I look forward to talking and working with you in the future.

Kind Regards,

Ian Baker

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