

Anthony Zveglic

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A qualified training professional with significant RTO exposure and over 25 years working in the Australian finance industry, my experience includes time at NAB, St George, Mortgage Choice, Performance Edge Systems (Registered Training Organisation) and BT / Westpac Group.

I've worked my way through all layers and levels of the Banking system from Junior at age 15 (emptying the ash trays on the Tellers counter) through to Private Client Manager – I've helped customers fulfil their financial goals in the Retail, Business Banking and Private Banking/Wealth Management segments. From my Mortgage Choice days, I have learnt the difference between the Franchise and Aggregator model and what it takes for an individual to be successful as a self-employed finance professional.

My desire to help individuals be the best version of themselves led me into the education sector and I am blessed to be able to marry my love of education and my fondness of financial services.

Through it all I have always been and I will always be an advocate of the Customer Experience, the foundation of which is good Customer Service. To lift Customer Service from routine to remarkable, it usually just takes one additional step, it's all about having the desire not just the intension to do that one extra step.

Since joining Finsure in 2016, I have created the Finsure Broker Academy of which I am the Mentor. In this role I educate, motivate and encourage participants who are new to finance industry. The program is comprehensive and all-encompassing for people that want to become a Broker, a financial services professional. Where this program differs from any other in the industry is the attention to detail. We don't just provide the basic tools, but ensure our mortgage brokers are completely prepared for their future mortgage broking career once they graduate from our Academy - our program will become the benchmark from which others compare themselves.

Outside of work, I'm committed being the greatest inspiration I can be to my two young boys – or at the very least a positive role model in all aspects of life and love. They already understand that the world is full of opportunity all they need is the desire, drive and will. We love to travel as a family and have just finished a 2-year marathon renovation of our family home.

I'm a Mentor that truly understands the finance industry, understands the challenges of owning your own business and has the support from a great team of specialists and the backing of a reputable, inspirational brand (Finsure).